

Budget Summary Report
Cameron Station Community
FY 2019 Budget - Draft

User: jujohnson
Judy Johnson

	<u>2018 Budget</u>	<u>2019 Budget</u>
Assessment Income		
4001 - Assessemnts - SFD/TH	1,426,710.91	1,431,783.92
4002 - Assessments - CONDO	863,675.18	887,097.94
4016 - Future Assessments - SFD/TH	0.00	0.00
4017 - Future Assessments - CONDO	0.00	0.00
4018 - Future Assessments - COMMERCIAL	0.00	0.00
4019 - Future Assessments - TMP	0.00	0.00
4120 - Owner One-Time Assessments	0.00	0.00
4125 - Developer Assessments	0.00	0.00
4130 - Commercial Assessments	27,833.41	27,833.11
4135 - TMP Assessments	147,711.50	150,665.73
Total Assessment Income	2,465,931.00	2,497,380.70
Other Income		
4245 - Newsletter Advertising	6,000.00	6,000.00
4250 - Facilities Passes/Guest Fess	600.00	600.00
4260 - Resale Processing Fees	6,000.00	5,000.00
4265 - Website Income	1,500.00	1,000.00
4295 - Charitable Donations Income	9,000.00	9,000.00
4400 - Room Rental Fees	8,000.00	8,000.00
4405 - Club Cleaning Fees	6,000.00	6,000.00
4710 - Late Fees & Interest	7,000.00	7,000.00
4720 - Legal Reimbursements	6,000.00	6,000.00
4805 - Compliance Fees	3,500.00	3,500.00
4815 - Prior Yr Income/Deficit	0.00	0.00
4825 - Recovery of Bad Debt	0.00	0.00
4835 - Miscellaneous Income	400.00	400.00
4900 - Interest Earned - Operating Accounts	0.00	12,700.00
4910 - Interest Earned	22,080.00	29,000.00
Total Other Income	76,080.00	94,200.00
Total Operating Income	2,542,011.00	2,591,580.70
Administrative		
5015 - Bank Charges	375.00	375.00
5020 - Board Support	10,000.00	10,000.00
5025 - Collection Charges	5,000.00	3,000.00
5030 - Acct Setup/DD/Coupons	10,000.00	12,000.00
5035 - Architechtrual Comprehensives	6,880.00	6,880.00
5040 - Computer Network/C3	6,500.00	8,000.00
5070 - Parking Enforcement	16,000.00	16,000.00
5080 - Annual Meeting Expenses	2,500.00	2,500.00
5085 - Office Equipment Lease	4,800.00	5,000.00
5090 - Office Supplies	5,631.00	3,500.00
5210 - Printing & Copying	7,500.00	7,500.00
5215 - Postage	12,000.00	10,000.00
5220 - Courier Service	475.00	1,000.00
5320 - Temp Desk Coverage	6,000.00	6,000.00
6040 - Bundled Telecom Services	10,000.00	10,000.00
6050 - Telephone Service	0.00	0.00

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Administrative		
6300 - Permits & Licenses	4,000.00	4,000.00
6422 - Decals & Parking Passes	6,000.00	6,000.00
Total Administrative	113,661.00	111,755.00
Activities		
5200 - Events & Awards	37,500.00	37,500.00
Total Activities	37,500.00	37,500.00
Communications		
5115 - Web Site Maintenance	3,500.00	3,500.00
5225 - Newsletter Services	15,000.00	18,750.00
5316 - Other Communications	13,100.00	8,100.00
Total Communications	31,600.00	30,350.00
Management Services		
5302 - Administrative Salaries	290,264.00	296,070.00
5340 - Payroll Taxes/Benefits/Costs	92,885.00	93,191.52
7015 - Management Reimbursements	3,000.00	3,000.00
7040 - Management Fees	160,446.00	160,446.00
Total Management Services	546,595.00	552,707.52
Trash Services		
6035 - Trash and Recycling Service	299,122.00	314,078.10
Total Trash Services	299,122.00	314,078.10
Common Area Maint & Services		
5322 - Casual Labor	0.00	0.00
6000 - Electric Service	43,000.00	43,000.00
6025 - Water Service	26,000.00	26,000.00
6100 - Grounds & Landscaping - Contract	155,196.00	154,404.00
6150 - Flower Rotation & Landscape Enhancements	25,000.00	22,000.00
6155 - Turf Treatment & Enhancements	15,000.00	15,000.00
6160 - Tree & Shrub Maintenance	28,000.00	33,000.00
6200 - Watering & Supplies	750.00	150.00
6299 - Irrigation System Contract	18,000.00	16,638.00
6305 - TMP Expenses	215,000.00	215,000.00
6315 - Uniforms	100.00	100.00
6434 - Pest Control	2,500.00	2,500.00
6442 - Snow Removal Services	70,000.00	70,000.00
6585 - Fountain/Pond/Lake Repair & Maintenance	2,200.00	1,000.00
6600 - General Repair & Maintenance	5,000.00	5,000.00
6605 - General Maintenance Supplies	6,500.00	8,000.00
6640 - Lighting Supplies/Repair & Maintenance	30,000.00	35,000.00
6685 - Linear Park Landscape Maintenance	21,668.00	21,668.00
6690 - Pet Stations	8,500.00	8,500.00
6760 - Street Repair & Maintenance	6,500.00	6,500.00
8100 - Common Area Consulting	0.00	0.00
Total Common Area Maint & Services	678,914.00	683,460.00

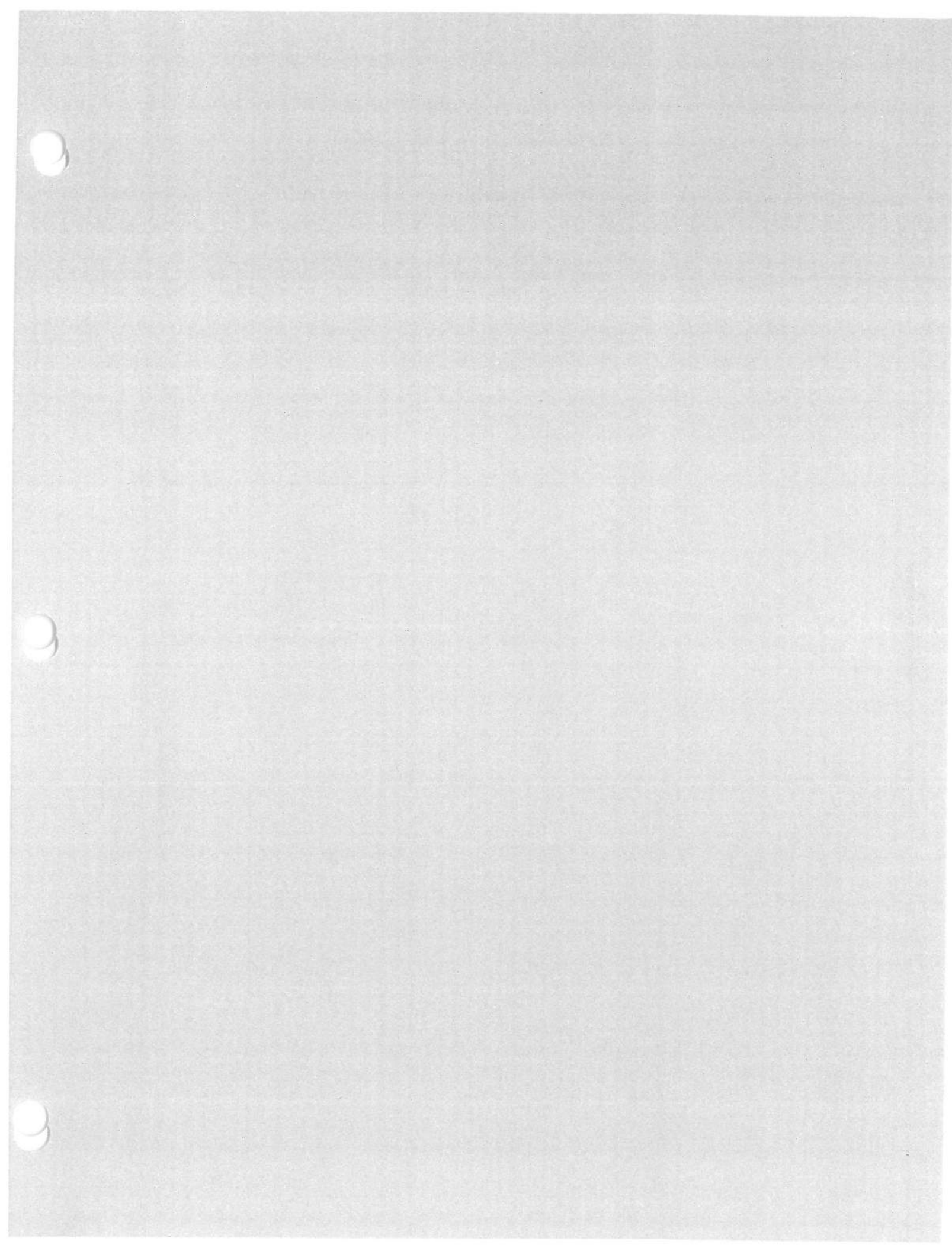
Budget Summary Report **Cameron Station Community** **FY 2019 Budget - Draft**

	<u>2018 Budget</u>	<u>2019 Budget</u>
Landscaping		
6199 - Irrigation Repairs	0.00	3,612.00
Total Landscaping	0.00	3,612.00
Repair & Maintenance		
6545 - Electrical Supplies/Repair & Maintenance	0.00	0.00
6555 - Equipment Rental/Repair & Maintenance	0.00	0.00
6675 - Office Equipment Repair & Maintenance	0.00	0.00
6695 - Plumbing Supplies/Repair & Maintenance	0.00	500.00
6730 - Security System Repair & Maintenance	0.00	0.00
6755 - Storm Recovery Repair & Maintenance	0.00	5,050.00
Total Repair & Maintenance	0.00	5,550.00
Professional Services		
5105 - Reserve Studies	0.00	0.00
5470 - Insurance Appraisal	0.00	0.00
7000 - Audit & Tax Services	6,700.00	6,700.00
7005 - Consulting Services	0.00	0.00
7010 - Engineering Services	1,000.00	0.00
7020 - Legal Services	4,000.00	4,000.00
7025 - Legal Services - Collections	21,000.00	21,000.00
7030 - Legal Services - General Counsel	30,000.00	30,000.00
Total Professional Services	62,700.00	61,700.00
Cameron Club Maint & Operations		
5195 - Miscellaneous Expenses	1,000.00	1,000.00
5318 - Health Club Management/Staff	169,189.00	165,111.48
6075 - Clubhouse Utilities	34,000.00	34,000.00
6408 - Elevator Services	3,926.00	4,500.00
6414 - Fire Prevention & Protection	10,000.00	6,000.00
6424 - HVAC Services	6,000.00	6,000.00
6430 - Janitorial Services	42,413.00	42,413.00
6436 - Special Cleanings	8,000.00	8,000.00
6438 - Pool Management	59,900.00	63,700.00
6440 - Safety & Security	2,500.00	3,000.00
6500 - Fire Suppression System	6,000.00	6,000.00
6515 - Building Repair & Maintenance	14,000.00	14,000.00
6525 - Community Center Improvement	2,000.00	2,000.00
6570 - Fitness Equipment Repair & Maintenance	8,000.00	9,500.00
6575 - Fitness Center Supplies	6,000.00	6,500.00
6590 - Access System Supplies	4,500.00	4,500.00
6595 - Access System Repairs	500.00	1,000.00
6700 - Pool Repair & Maintenance	4,000.00	4,000.00
6710 - Pool Supplies	5,000.00	5,000.00
9934 - Recreation Equipment	4,000.00	4,000.00
Total Cameron Club Maint & Operations	390,928.00	390,224.48
Taxes & Insurance		
5390 - Fidelity/Workman's Comp	2,100.00	2,205.00
5415 - D&O Insurance Premiums	5,002.00	5,252.00
5420 - Umbrella	9,577.00	10,056.00

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	<u>2018 Budget</u>	<u>2019 Budget</u>
Taxes & Insurance		
5445 - General Liability Insurance Premiums	11,512.00	12,087.60
9000 - Income Tax	3,000.00	6,443.00
Total Taxes & Insurance	31,191.00	36,043.60
Other Expenses		
5010 - Bad Debt	5,000.00	5,000.00
9106 - Capital Improvements Reserve	24,000.00	24,000.00
9802 - Repair & Replacement Expenses (Comm)	0.00	0.00
9856 - Fitness Room Expenses	0.00	0.00
9904 - Masonry & Brick Expenses	0.00	0.00
9908 - Misc Expenses	0.00	0.00
9912 - Operating Contingency Expenses	0.00	0.00
9946 - Signs Expenses	0.00	2,000.00
Total Other Expenses	29,000.00	31,000.00
Reserve Contributions		
9800 - Repair & Replacement Expenses	320,800.00	333,600.00
Total Reserve Contributions	320,800.00	333,600.00
Total Operating Expense	2,542,011.00	2,591,580.70
Total Association Net Income / (Loss)	0.00	(0.00)



Cameron Station Community Association, Inc.
Draft Fiscal Year 2019 Budget Information
Provided By: Judy Johnson, General Manager

Below you will find the quarterly assessment rates for the last three years and the proposed rate for 2019.

	2016	2017	2018	2019
Assessments - SFH/TH	\$361.37	\$363.28	\$375.08	\$379.87
Assessments – Condo	\$293.13	\$294.69	\$304.24	\$308.15
TMP Assessments	\$20.14	\$20.34	\$20.88	\$21.29
Assessments – Commercial	\$6,914.47 (\$284.55)	\$6,848.08 (\$281.81)	\$6,958.35 (\$286.35)	\$6,958.28 (\$288.17)

Management's goal in completing the Draft FY2019 Budget was to accurately reflect the potential income and expenses of the Association, while keeping the assessment increase as low as possible. Management relied on FY2018 year-to-date actual numbers, full year projections and the historical actuals to develop the draft 2019 Budget numbers.

CAMERON STATION COMMUNITY ASSOCIATION
Cameron Club Facilities Committee

Product or Service	Line Item	FY 2018		YTD Expense		Remaining		FY2017		YTD Expense 2017	Recommendation for FY2019 Budget
		Budgeted Amount	Amount (May)	Amount	Budget Amount	Budgeted Amount	Amount				
Safety and Security	6440	\$2,500	\$1,777.35	\$722.65	\$2,500	\$2,384.62	\$3,000				
Fire Suppression System	6500	\$6,000	\$4,554.46	\$1,445.54	\$5,500	\$9,105.00	\$6,000				
Building Repair and Maintenance	6515	\$14,000	\$2,364.70	\$11,635.30	\$10,000	\$10,695.26	\$14,000				
Community Center Improvements	6525	\$2,000	\$469.80	\$1,530	\$1,200	\$939.00	\$2,000				
Fitness Equipment Repair and Maintenance	6570	\$8,000	\$6,221.11	\$1,778.89	\$7,500	\$8,276.51	\$12,000				
Fitness Center Supplies	6575	\$6,000	\$2,640.89	\$3,359.11	\$6,000	\$6,188.59	\$6,500				
Access System Supplies	6590	\$4,500	\$0.00	\$4,500.00	\$4,500	\$4,953.59	\$4,500				
Access System Repairs	6595	\$500	\$165	\$335	\$1,000	\$0	\$1,000				
Pool Repair and Maintenance	6700	\$4,000	\$0	\$4,000	\$4,000	\$1,460.00	\$4,000				
Pool Supplies	6710	\$5,000	\$867.06	\$4,132.94	\$6,100	\$4,411.46	\$5,000				
Recreation equipment	9934	\$4,000	\$0.00	\$4,000.00	\$5,000	\$3,050.92	\$4,000				
Pool Management	6438	\$59,900	\$26,090.75	\$33,809.25	\$57,000	\$55,000.00	\$63,700				
Health Club Management	5318	\$169,189	\$67,448.00	\$101,741.00	\$164,260	\$159,720.40	\$165,111.48				
TOTAL		\$285,589			\$274,560		\$290,811.48				

CAMERON STATION COMMUNITY ASSOCIATION
Common Area Committee

Product or Service	Line Item	FY 2018 Budgeted Amount	YTD Expense Amount (June)	Remaining Budget Amount	FY2017 Budgeted Amount	YTD Expense 2017	Recommendation for FY2019 Budget
Grounds & Landscaping-Contractor	6100	\$155,196	\$77,986.50	\$77,209.50	\$151,365	\$154,399.00	\$157,260
Linear Park Landscape & Maintenance	6685	\$21,668	\$6,389.00	\$15,279.00	\$21,668	\$21,066.00	\$21,668
Flower Rotation & Landscape Enhancement	6150	\$25,000	\$7,081.00	\$17,919.00	\$25,000	\$32,990.00	\$22,000
Irrigation System-Contract	6299	\$18,000	\$8,282.50	\$9,718	\$18,000	\$26,724.00	\$18,000
Tree/Shrub Maintenance	6160	\$28,000	\$10,200.00	\$17,800.00	\$27,000	\$81,603.00	\$33,000
Turf Treatment Enhancements	6155	\$15,000	\$3,325.00	\$11,675.00	\$15,000	\$27,415.16	\$15,000
Watering/Supplies	6200	\$750	\$0.00	\$750.00	\$750	\$840.00	\$750
Snow Removal	6442	\$70,000	\$19,357	\$50,643	\$70,000	\$72,902	\$70,000
Street Repair/Maintenance	6760	\$6,500	\$0	\$6,500	\$6,500	\$5,150.00	\$6,500
Pet Station	6690	\$8,500	\$4,549.00	\$3,950.90	\$7,800	\$7,473.49	\$12,000
General Repair & Maintenance	6600	\$5,000	\$3,889.21	\$1,110.79	\$5,000	\$7,264	\$5,000
General Maintenance Supplies	6605	\$6,500	\$4,744.01	\$1,755.99	\$7,500.00	\$12,000	\$8,000.00
Maintenance Uniforms	6315	\$100	\$0.00	\$100.00	\$600	\$223.49	\$100
Fountain Repair/Maintenance	6585	\$2,200	\$0	\$2,200	\$2,200	\$1,980	\$2,200
TOTAL		\$362,414			\$358,386		\$374,478.00

2019 For Sponsorship/ 2018 Budget

January	Party HH	January 8th	Money Not Spent
	Annual Volunteer Recognition	\$300	\$300
	BUNCO	\$250	\$250
	Kids Night	\$100	\$100
		\$200	\$60
		\$850	\$710
February	Oscars HH	Feb 26th	\$300
	BUNCO	\$100	\$0
	Kids Night	\$200	\$60
		\$600	\$240
March	Egg Hunt	Mar 31st	\$0
	St Patty's HH	\$1,000	\$300
	BUNCO	\$300	\$100
		\$1,400	\$1,000
April	Kid's Night	\$200	20
	BUNCO	\$100	-75
	Spring Yard Sale	\$100	-130
	Gazebo HH	\$300	300
		\$700	\$115
			\$2,065
May	Mother's Rock/ Sock hop! HH	May 11th	\$0
	Kids Night	\$200	30
	BUNCO	\$100	-60
		\$300	(\$30)
			\$2,035
June	Father / Daughter Dance	June 10th	-205
	Parents Pajama Party (possibly move into July)	June 23rd	400
	BUNCO (changed to HH event)	\$100	15
		\$900	210

\$2,245

July	1st BUNCO Night	July 21st	\$0 \$100 \$100	\$100
August	National Night Out Pool Party BUNCO	August 7th August 11th August 29th	\$500 \$14,225 \$100 \$14,825	\$14,825
September	Outdoor Movie Night BUNCO Fall Yard Sale	September 29th	\$0 \$400 \$100 \$100 \$600	\$600
October	Casino Night Kids Halloween Carnival BUNCO	Oct 6th Oct 20th	\$4,075 \$1,000 \$100 \$5,175	\$5,175
November	New Neighbor's Reception Kid's Night BUNCO		\$250 \$200 \$100 \$550	\$550
December	Christmas Party		\$14,000 \$14,000	\$14,000 10000

Explanation

Held event but did not spend money

Did not hold event / did not have the volunteers to recognize from 2017 / Gave Dan his own gift

Did not hold event / no dice

held event / 40 attendees

unspent money for January budget

Did not hold event / decided to focus on family events but hold larger happy hours from spring to fall

held event / 20 attendees

held event / 45 attendees

unspent for February budget

David Thorpe sponsored \$500, balloon artist face painter \$322, \$820 sandwiches, \$200 food / 400+ attendees

did not hold event

did not hold event

unspent for March budget

\$140 pizza, \$40 drinks

\$98 for wine and prizes, \$12 for snacks, \$51 for chicken, \$14 drinks and cookies

\$110 for balloons, \$78 for sign and mounting hardware, \$42 for washpost ad

Did not hold event

unspent for April budget

unspent through April

\$165 pizza, \$5 ice

\$84 for chicken, \$34 for snacks, \$42 for prizes

unspent for May budget

unspent through May

\$360 for DJ, \$85 for photo frames, \$160 for food and prizes

sponsored by Podolsky

\$85 for nuggets

unspent through June budget

unspent through June

Sunsets early enough to hold event & beat the 9pm requirement for noise permit.
2 bushels of apples \$50 per bushel

Events		Full	Partial
Community Outreach / National Night Out		\$3,000	\$1,500
BUNCO		\$1,100	\$550
Kids Night		\$1,000	\$500
Adult HHs (Glow, Oscars, St Pattys, Gazebo)		\$1,600	\$800
Community Rec & Welcome Events		\$1,300	\$650
Egg Hunt, Outdoor Movie Night, Sock Hop, Kids' Halloween Carnival (Large)		\$4,000	\$2,000
Yard Sales		\$600	\$300
Father/Daughter Dance, Patriotic Parade, Neighborhood Picnic, Apple Time		\$1,500	\$750
Annual Pool Party		\$14,400	
	Face Painter / Balloon Artist		
	DJ		
	Ice Cream Cart		
	Moonbounce		
	Dunking Tank		
	Dual Slide		
	Chairs/Tables / equipment rental		
	Drinks		
	Decorations		
	catered lunch		
	Lifeguards extended hours		
	Permits		
Casino Night		\$5,600	2,800
	Photo booth		
	Drinks (alcohol)		
	hor' decoures		
	Decorations /Balloons		
	Casino Tables & Dealers		
Christmas Party		\$14,000	
	Drinks		
	Food		
	Santa		
	Entertainment		

Unplanned stuff at this time.

Mother's Rock Event

Outdoor Movie Night

Fall Yard Sale

Spring Yard Sale

Annual Volunteer Recognition

New Neighbor's Reception

Submitted \$44600

5385

126 apples are in a bushel = 256

Ech Event	# of Events	# of Attendees
	1	300
\$100	11	25-30
\$200	5	30-60
\$400	4	40-70
650	2	
\$1,000	4	200-300
\$300	2	200+
\$400		30-100
	1	700-1000
\$950		
\$800		
\$1,000		
\$350		
\$400		
\$900		
1,400		
\$200		
\$300		
\$7,000		
\$125		
\$800		
\$14,225		
		200-300
\$900		
\$500		
\$1,000		
\$100		
\$3,100		
\$1,000		
\$7,000		
\$800		
\$1,000		

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\$100	\$400
\$1,000	\$1,000.00
\$400	\$400
\$1,000	\$1,000
\$900 (Photo booth)	\$900
\$200	\$200
\$200	\$200
\$400	\$400
\$400	\$400
	\$4,900